

Guide to MBA Recruitment in the...

EXAMPLES

Welcome to examples from the MBA Recruitment Guides

Our standard guides are published annually in October (in time for the start of the school year) and then updated at the end of May. One Guide, the Top 100 Global MBA Recruiting Companies, is updated every 30 days and is automatically uploaded onto each schools page on our website. Deadlines which fall before our publication date are emailed to subscribing schools - keeping you and your students aware of ongoing recruitment policies in key companies worldwide.

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Top 100 MBA Recruiting Companies



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FTSE 100 Companies



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Guide to MBA Recruitment in the Top 100 MBA Recruiting Companies

December 2013





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Α

Accenture
Adobe
Ahold
AkzoNobel
Air Products
Amazon
American Express
Amgen
Anheuser_Busch InBev
Astra Zeneca
A. H. Belo Corporation
A T Kearney
Autodesk

Abbott Laboratories

В

Bank of America
Barclays Bank plc
Barclays Capital
BASF
Bertelsmann
Booz & Company
Boston Consulting
BP
BT

C

Chevron
Cigna
Cisco Systems
Citigroup
Colgate
Credit Suisse

D

Dell Computers Deutsche Bank Diageo DOW Dupont

Ε

eBay Inc Eli Lilly EMC Corporation Emerson Ericsson Exxon Mobil

F

Fidelity
Ford Motor Company

G

General Electric General Mills GlaxoSmithKline Goldman Sachs Google

Н

Honeywell HSBC

3i ICICI Bank Infosys Limited ING Group Intel International Finance Corporation

J

Johnson & Johnson JP Morgan Chase

L

LEK Consulting Lloyds Banking Group plc L'Oreal

M

Marakon Consulting Mars & Co. McKinsey & Co Medtronic Merck & Co Microsoft Morgan Stanley

N

Nike Nokia Nomura Novartis

0

OC&C Strategy Consultants Omnicom Group

Ρ

PA Consulting Group PepsiCo PG&E Philips Electronics

R

Raytheon Company Reckitt Benckiser Reed Elsevier Group Roland Berger Rolls Royce Royal Bank of Scotland

S

SAB Miller Sony Standard Chartered Bank Strategic Decisions Group Sungard

٦

Texas Instruments Inc.
Thomson Reuters
Tishman Speyer
Trammell Crow

U

UBS Group Unilever United Technologies

V

Vodafone

W

Wal-mart
Wells Fargo
Weyerhaeuser Corporation
Wipro Technologies
WPP



Deadlines

Current programme news and deadline dates

Click on the company name to be taken to the individual company entry. If viewing the updated pages, you may need to refer to the full guide. Please note: all information was correct at time of publication.

Company Name Abbott Laboratories	Programme News Applications for the Commercial MDP Program in Asia are now open.	Deadline Date Not specified
Air Products	MBA Career Development Program, USA, 12608BR MBA Summer Intern, USA, 12609BR	Not specified
Amazon	Human Resources Leadership Development Programme, US. Job ID 229382 Pathways Operations Manager, US. Job ID 226238 Retail Leadership Development Program (MBA), US. Job ID 226959 Senior Financial Analyst Rotational Program, US. Job ID 226243 Senior Product Manager (MBA), US. Job ID 229941 Senior Product Manager -Technical Products, US. Job ID 229944 Senior Program Manager, US. Job ID: 227414	Not specified
American Express	UK MBA Human Resources Summer Internship Programme 2014 (Job Number: 13016126) UK MBA Operations (GCA) Summer Internship Programme 2014 (Job Number: 13015742) UK MBA Finance Summer Internship Programme 2014 (Job Number: 13015732) UK MBA Marketing Summer Internship Programme 2014 (Job Number: 13015740) UK MBA Strategic Planning Group Summer Internship Programme 2014 (Job Number: 13015741) UK MBA Business Development Summer Internship Programme 2014 (Job Number: 13015743)	Not specified
Anheuser_Busch InBev	Global MBA Internship - Mexico -13000393 Global MBA Internship - Western Europe -13000401 Global MBA Internship - Latin America South - Argentina, Bolivia, Chile, Paraguay, Uruguay, Perú, Ecuador-13000391 Global MBA Internship - Latin America North - Brazil, Nicaragua, Dominican Republic, El Salvador, Guatemala-13000390 Global MBA Internship - Global Headquarters / Functional Management Office-13000383 Global MBA Internship - Asia Pacific - 13000392 Global MBA Internship - North America - Canada-13000388 Global MBA Internship - North America - United States-13000388	4 th January 2014







Adobe Systems Incorporated

345 Park Avenue, San Jose, CA 95110-2704, USA +1 408 536 6000

www.adobe.com

Key contacts

Ben Osmond, Manager of Talent Acquisition of Northern Europe based in the UK. Email: bosmond@adobe.com or Tel: +44 7771 375 723; Jessica Stamedes. Recruitment Coordinator. Email: stamedes@adobe.com

Zoe Spicer, Director of HR of EMEA, based in the UK. Email: zoe.spicer@adobe.com (currently on maternity leave) Kathy Dang, University Talent Partner, based in US. Email: kdang@adobe.com (currently on maternity leave) Kelly Orasin, University Talent Partner. Email: korasin@adobe.com or tel: +1 415 832 2057 (ext 22057) Sohrab Madani, University Talent Scout. Email: smadani@adobe.com or tel: +1 408 536 2978 (ext 62978)

How to Apply

Opportunities for <u>full-time MBAs</u> and <u>Internships</u> for MBAs in the USA are available for candidates who have experience in high tech, software, consulting, or marketing. Sample job titles are Product Manager, Product Marketing Manager, Business Analyst, Financial Analyst and HR Analyst. To apply, create an <u>Adobe Career Opportunities Account</u> and then upload your resume and build your profile. Adobe recruiters regularly search the resume database and will be in touch if your profile matches a current need. Please note that resumes are preferred to be in PDF format.

International Opportunities

Most of the graduate job openings are in San Jose, San Francisco, Seattle, and Newton in the U.S., Ottawa and Ontario in Canada. For recruitment enquiries, email: myfuture@adobe.com.

Key Dates

For MBA positions generally, Adobe recruit on campus twice a year – once in Fall and once in Winter. Internship recruiting in the United States regularly begins in January each year. For recruitment events, go to <u>Campus Calendar</u>.

Additional Information

Adobe Systems Incorporated (NASDAQ: ADBE), headquartered in California, revolutionized how the world engages with ideas and information. For more than two decades, the company's award-winning technologies and software have redefined business, entertainment, and personal communications by setting new standards for producing and delivering content that engages people anywhere at any time. From rich images in print, video, and file to dynamic digital content for a variety of media. For the fiscal year 2012 (year ended 2012), the company generated revenue of \$4.403 billion.







A.H. Belo Corporation

508 Young Street Dallas, Texas 75202-4808

+ 1 214 977 8200

Key contacts

DeeEllen Jennings Sr. Recruiter/HR Business Partner. Tel: +1 214 977 8821 Email: dmnjobs@dallasnews.com Rita Olivarez, North Plant Human Resources. Tel: +1 214 977 6931 Email: tdmn-nphr@dallasnews.com Elizabeth Tarbutton. Tel: +1 940 566 6806 Email: ltarbutton@dentonrc.com

How to Apply

A.H.Belo offer an MBA Job Rotation Program. Successful candidates will complete an intensive two-week orientation program at Belo's corporate headquarters in Dallas, participants will work three, four-month rotations under the guidance and sponsorship of senior executives. Upon completing the program, successful participants can expect to take on a management role in the corporate office or at one of Belo's larger operating companies.

Candidates with a minimum of 18 months of relevant work experience are preferred for this intensive, highly selective program. Positions include competitive salary and bonus plan, relocation expenses and attractive benefits. A.H.Belo actively recruit from a selection of schools – go to MBA Job Rotation Program for a complete list.

Belo's <u>MBA Job Rotation Program</u> offers two tracks: one for finance and one for marketing. Assignments are challenging, spanning strategic business areas both in corporate and in operating units.

International Opportunities

US only.

Key Dates

Recruitment is ongoing, subject to vacancy availability.

Additional Information

A. H. Belo Corporation (NYSE: AHC), headquartered in Dallas, Texas, is a distinguished newspaper publishing and local news and information company that owns and operates four daily newspapers and a diverse group of websites. A. H. Belo publishes *The Dallas Morning News*, Texas' leading newspaper and winner of nine Pulitzer Prizes; *The Providence Journal*, the oldest continuously-published daily newspaper in the U.S. and winner of four Pulitzer Prizes; *The Press-Enterprise* (Riverside, CA), serving the Inland Southern California region and winner of one Pulitzer Prize; and the *Denton Record-Chronicle*. The Company publishes various niche publications targeting specific audiences, and its partnerships and/or investments include the Yahoo! Newspaper Consortium and Classified Ventures, owner of cars.com. A. H. Belo also owns and operates commercial printing, distribution and direct mail service businesses.





Guide to MBA Recruitment in the FTSE 100 Companies





Click on the company name to be taken to the individual company entry. Please note: all information was correct at time of publication.

AEROSPACE & DEFENCE

BAE Systems GKN plc Rolls Royce Smiths Group

BANKS

Barclays Bank
HSBC Holdings
Lloyds Banking Group plc
Royal Bank of Scotland
Standard Chartered Bank

BEVERAGES

Diageo SABMiller

CHEMICALS

Johnson Matthey

ELECTRICITY

Scottish & Southern Energy

ENERGY

Tullow Oil

Amec

BG Group BP Cairn Energy Essar Energy International Power Petrofac Shell

FINANCE

Ashmore Hargreaves ICAP Investec Man Group Schroders

FOOD RETAILERS AND PRODUCERS

Associated British Foods
William Morrison
J Sainsbury
Tate & Lyle
Tesco
Unilever

GAS & MULTIUTILITIES

Centrica National Grid plc Severn Trent United Utilities

GENERAL RETAILERS

Burberry Group Kingfisher Marks & Spencer Next

HEALTH

Smith & Nephew

INDUSTRIAL ENGINEERING

IMI Weir Group

INSURANCE

Admiral Group Aviva Legal & General Group Old Mutual Prudential Resolution RSA Insurance Group Standard Life

LEISURE & HOSPITALITY

Carnival Corporation & PLC Intercontinental Hotel Group Whitbread

MEDIA & PHOTOGRAPHY

BskyB ITV Pearson Reed Elsevier WPP Group

MINING

Anglo American
Antofagasta
Barrick Gold
BHP Billiton
Eurasian Natural Resources
Corp
Fresnillo
Glencore Xstrata
Kazakhmys
Lonmin

PERSONAL/HOUSEHOLD

Reckitt Benckiser

Rio Tinto

Randgold Resources

Vedanta Resources

PHARMA / BIOTECHNOLOGY

AstraZeneca GlaxoSmithKline Shire plc

POWER GENERATION

Aggreko

REAL ESTATE

The British Land Company Hammerson Intu Properties Land Securities

SOFTWARE / COMPUTER

Autonomy The Sage Group

SUPPORT SERVICES

Bunzl
Capita Group
Compass Group plc
Experian
G4S
Intertek
Rexam
Serco
Wolseley

TECHNOLOGY

ARM Holdings

TELECOMMS SERVICES

BT Group Inmarsat Vodafone

TOBACCO

British American Tobacco Imperial Tobacco Group







BT Group plc

BT Centre, 81 Newgate Street, London EC1A 7AJ, U.K. +44 (0) 207 356 5000

www.btplc.com

Key contacts

John Moore, MBA Leadership Programme Director (contact details as above)
Atul Rana, MBA Leadership Programme (contact details as above)
Matthew Bennett, MBA and Fast Track Recruitment Manager. Email: matthew.5.bennett@BT.com

How to Apply

The BT MBA programme operates in every area of BT and offers tailored support and development and looks to attract MBAs from a wide variety of backgrounds into strategic roles. BT recruits approximately 20 full-time MBA graduates onto the MBA Leadership Programme each year. Typically there are 30 programme members taking part at any one time. BT also have run an MBA Summer Intern Programme is designed to give current MBA students a chance to work with BT during their summer vacation. Recruitment for the MBA Leadership Programme is aligned to the business school calendars for Spring, Autumn and Summer recruitment campaigns. Candidates can make an online application at How to Lapply? In addition to the MBA Leadership Programme, BT also run the Fast Track Leadership Programme for MBA graduates who already have a proven track record of improving performance and can make an immediate impact on the business.

International Opportunities

The MBA Leadership Programme is based at the BT global headquarters in London, and the majority of team members live and work in London. There is, however, an opportunity to work across the UK and other regions of the world where BT has operations. MLP members have worked on projects and/or left the programme to take up roles with BT in India, USA, France, Belgium, Italy, Singapore and China.

Key Dates

The next round of recruitment deadline dates can be monitored at Apply now.

Additional Information

BT is one of the world's leading communications services companies, serving the needs of customers in more than 170 countries worldwide. The companies main activities are the provision of fixed-line services, broadband, mobile and TV products and services as well as networked IT services. In the UK BT are a leading communications services provider, selling products and services to consumers, small and medium sized enterprises and the public sector. They also sell wholesale products and services to communications providers in the UK and around the world. Globally, BT supply managed networked IT services to multinational corporations, domestic businesses and national and local government organizations.





HSBC

HSBC Holdings plc, 8 Canada Square, London, E14 5HQ, U.K. +44 (0) 20 7 991 8888

www.hsbc.com

Key contacts

EMEA (London Office):

Lorraine Little, Head of Graduate Recruitment and Development

Jessica Ball, Graduate Development Manager. Direct telephone +44 (0) 207 991 0378.

Asia Pacific (Hong Kong Office): Shirley Kam, HR Manager, Global Banking and Markets. Direct Line: +852 2841 8446.

How to Apply

MBAs are recruited into an International Management role. To be considered, applicants must speak English and at least one other language fluently but an aptitude for languages is also essential as successful participants will need to be able to speak a third language within their first five years as an International Manager. HSBC do not look for any typical background, but applicants will need a proven track record that includes leading teams or projects. They will also need to convince HSBC that they are committed to an internationally mobile career and lifestyle. International Management is a demanding career path that requires the most talented individuals – people with the capability and ambition to become future leaders.

International Opportunities

International Management assignments are arranged according to business need. Candidates who apply to be an International Manager must understand that they will be developing a generalist career and must have the flexibility to work in any of the 83 countries and territories in which HSBC operates.

Key Dates

Go to How to Apply for the latest deadlines and applications guidance.

Additional Information

Headquartered in London, HSBC is one of the largest banking and financial services organisations in the world. HSBC's international network comprises around 7,200 offices in over 80 countries and territories in Europe, the Asia-Pacific region, the Americas, the Middle East and Africa. With listings on the London, Hong Kong, New York, Paris and Bermuda stock exchanges, shares in HSBC Holdings plc are held by over 220,000 shareholders in 132 countries and territories. The shares are traded on the New York Stock Exchange in the form of American Depositary Receipts. HSBC provides a comprehensive range of financial services to around 89 million customers through four global businesses: Retail Banking and Wealth Management (formerly Personal Financial Services); Commercial Banking; Global Banking and Markets; and Global Private Banking.





Guide to MBA Recruitment in the Global FTSE 100 Companies





Click on the company name to be taken to the individual company entry. Please note: all information was correct at time of publication.

AEROSPACE & DEFENCE

Boeing United Technologies

BANKS

BBVA
Banco Santander
Citigroup
Credit Suisse Group
Deutsche Bank
HSBC
Mitsubishi UFJ Financial
Standard Chartered Bank
UBS

BEVERAGES

Anheuser-Busch InBev Coca Cola Diageo plc PepsiCo SABMiller

CHEMICALS

BASF DuPont

COMPUTERS

Apple Computer
Canon Inc
DELL
Hewlett Packard
International Business
Machines
Microsoft Corporation
Oracle Corporation

DIVERSIFIED INDUSTRIALS

3M plc

ELECTRONIC & ELECTRICAL

Emerson General Electric Samsung

EXPLORATION & PRODUCTION

Apache

FOOD RETAILERS/PRODS

Danone Mondelez International Nestle

FOOD SERVICES

McDonald's Corporation

HEALTH

Baxter International Colgate L'Oreal Medtronic

HOUSEHOLD/TEXTILES

Reckitt Benckiser Procter & Gamble Sony Corporation Unilever

INDUSTRIAL ENGINEERING

ABB Arcelor Mittal

INSURANCE

AXA Group
Berkshire Hathaway
ING Group
Zurich Financial Services

INTERNET

Google

INFORMATION STORAGE

EMC

LEISURE

Nintendo

MANUFACTURING

Caterpillar

MEDICAL

Alcon Inc.

MINING

Anglo American Barrick Gold BHP Billiton Rio Tinto GlencoreXstrata

MOTOR MANUFACTURERS

Daimler AG
Ford
Honda Motor Company
Toyota Motor Corporation

NETWORK & COMMUNICATIONS

Cisco Systems Inc. Nokia Group Qualcomm SAP Siemens Vodafone

OIL & GAS BG Group

BP plc
Chevron
Exxon Mobil
Occidental Petroleum (Oxy)
Schlumberger
Shell
Total

PHARMACEUTICAL & BIOTECH

Abbott Laboratories AstraZeneca Bayer Bristol Myers Squibb Eli Lilly GlaxoSmithKline

Johnson & Johnson

Medtronic
Merck & Co
Novartis Group
Novo Nordisk
Pfizer Inc
Roche Holdings
Sanofi Aventis
Takeda Pharmaceutical

Teva Pharmaceutical

RETAIL

Amazon

PUBLISHING

News Corporation

SECURITIES

Goldman Sachs Group Nomura Group

SEMI CONDUCTORS

Intel

SHIPPING & PORTS

AP Moller-Maersk

SPECIALITY RETAILERS

LVMH

TOBACCO

British American Tobacco Philip Morris International







Emerson

P O Box 4100, 8000 West Florissant Avenue, St. Louis, Missouri, MO 63136-8506, U.S.A. +1 314 553 2000

www.emerson.com

Key contacts

Magali Jarrin, Director of Organisational Development. Email: magali.jarrin@emerson.com

How to Apply

The careers website can be found at <u>Emerson Careers</u>. The Emerson Corporate Sponsorship Programme for MBAs recruits high-potential graduate students from top-rated university MBA programmes. They annually interview more than 400 MBA candidates and appoint approximately 20 to 30 individuals annually for full-time and summer internship opportunities at their operating companies and corporate headquarters in St. Louis. These rotations are typically 18 to 36 months, after which time the individual can be assigned to a corporate or operating division position.

Full-time positions are typically offered to MBA graduates who have at least three years of prior work experience and have received their MBA within the past three years. Participation in Emerson's elite Corporate Sponsorship Program for MBAs puts these people on a fast track to leadership positions within the company. Emerson typically creates 20 to 30 full-time positions annually for recent MBA recipients. Generally, 20 to 30 paid internship positions are offered each year to high-potential individuals currently enrolled in MBA programs at top-ranking universities. The people selected for the MBA summer internship program will gain hands-on experience while working with some of the most talented leaders in the industry.

For more information, go to MBA Recruiting.

International Opportunities

Opportunities are available globally.

Key Dates

Interested applicants should monitor the MBA Recruitment Schedule.

Additional Information

Emerson (NYSE: EMR) is a diversified global manufacturing and technology company. We offer a wide range of products and services in the areas of network power, process management, industrial automation, climate technologies, and tools and storage businesses. Recognized widely for our engineering capabilities and management excellence, Emerson has approximately 135,000 employees and 240 manufacturing locations worldwide.





AstraZeneca

2 Kingdom Street, Paddington, London, W2 6BD +44 (0)20 7604 8000

www.astrazeneca.com

Key contacts

For the MBA Programme: Email: MBAcareers.GCO@astrazeneca.com

Lena Miller. Email: lena.miller@astrazeneca.com

How to Apply

AstraZeneca run the Global Commercial MBA Graduate Programme (GCO) which aims to recruit a select number of world-class MBA graduates each year to supplement the talent Pipeline and provide a source of commercially astute, innovative and exceptional future leaders. Interested candidates will need an MBA in Strategy, Marketing or Finance from a Top 20 Business School, 5+ years of prior operational sales, marketing, market access or Finance experience, and fluency in two or more languages for this global career track. International mobility will also further enhance future career opportunities. There are 2 streams to AstraZeneca's MBA programme; Commercial and Finance, allowing candidates the chance to hone skills, develop leadership potential and make valuable contributions to the business. The careers website can be found at Careers.

It is also possible to search general vacancies by visiting <u>Search Jobs</u> and selecting a country of choice. Type *MBA* into the keyword box to obtain a list of jobs in a particular region where an MBA is preferred/required. AstraZeneca will only accept a CV/application via their online application process for live vacancies. Do not send any speculative applications.

International Opportunities

Astra Zeneca operates around the world. Visit to <u>Search Jobs</u> where it is possible to run a detailed job search by country of choice.

Key Dates

Follow the link to Search Jobs and enter the reference and enter "MBA" in the search panel to return the latest opportunities.

Additional Information

AstraZeneca is a global, innovation-driven, integrated biopharmaceutical company who discover, develop, manufacture and market prescription medicines for six important areas of healthcare, which include some of the world's most serious illnesses: cancer, cardiovascular, gastrointestinal, infection, neuroscience, and respiratory and inflammation. AstraZeneca are active in over 100 countries with a growing presence in emerging markets including China, Brazil, India and Russia. The company employ over 57,000 people (46% in Europe, 31% in the Americas and 23% in Asia, Africa and Australasia), invest over \$4 billion in R&D each year and have over 11,300 people in their R&D organisation. In 2012, worldwide sales totalled \$27,973 billion.





Guide to MBA Recruitment in the **Top 100 Management Consulting Companies**





Click on the company name to be taken to the individual company entry. Please note: all information was correct at time of publication.

Α

Accenture
Alexander Proudfoot
Alsbridge plc
AMTEC Consulting plc
Analysys Mason
Aon
Apco Worldwide Inc.
Arthur D. Little
Arup
A T Kearney
Atkins Global
Atos

В

Bain & Company
BDO
Bearing Point
Berkeley Partnership – The
Booz & Company
Boston Consulting Group
Bourton Group
BTS Group
Buck Consultants

C

Cap Gemini
Capita Consulting
Capita-Symonds
CGI Group
Change Management Group
Charles River Associates
Charteris plc
Cognizant Tech. Solutions
Collinson Grant
CRA
CSC
CTG

D

Davis Langdon LLP Deloitte Consulting Detica DMW Group

Ε

EC Harris Edengene Edgar Dunne & Company EG Solutions plc Ernst & Young

F

Forum Corporation FTI Consulting Fujitsu

G

Grant Thornton LLP Gulland Padfield

Н

Hay Group – The HBR Consulting HCL Technologies Headstrong Hewlett Packard Hitachi Consulting Hudson & Yorke

IBM Consulting ICF International Infosys Technologies

K

Kepner-Tregoe KPMG

L

L.E.K. Consulting

M

Management Consulting
Group
Marakon Consulting
Mars & Co.
McKinsey & Company
Mercer
Milliman
Mott MacDonald
Mouchel

Ν

Navigant Consulting NERA Economic Consulting Newton Europe Nichols Group – The

0

Oakland Consulting LLP
OC & C Strategy Consultants
OCS Consulting
Oliver Wyman

Ρ

PA Consulting Pcubed Penna Consulting Protiviti

R

Renoir Group Roland Berger

S

Saint Consulting Group SAP (UK) Ltd Serco Consulting Solving Efeso Steria Strategic Decisions Group

Т

Tata Consultancy Services
Tefen
Thoughtworks
Towers Watson
Tribal Group
Trinity Horne
Turner & Townsend

U

Unisys

W

WCI Group ?What If! Wood Mackenzie

Z

ZS Associates Return to index page





Boston Consulting Group

Head Office - US: Exchange Place, 31st Floor, Boston, Massachusetts 02109, U.S.A.

US: +1 617 973 1200

www.bcg.com

Key contacts

UK: Alyson McConnell, Senior Staffing and Career Development Coordinator, responsible for the recruitment of MBAs and experienced hires. Tel: +44 207 753 5353. Email: lonrecruiting@bcg.com

Europe: Miren Faucon, Head of European Recruiting. Tel: +44 20 7753 5666.

U.S.A. Headquarters: Susan Shepard, Recruiting Manager or Monica Baldwin, Recruiting Assistant. Tel: +1 617 973 1200. Email:

bosrecruitingmailbox@bcg.com

Interested applicants should note that in the U.S.A, BCG has a huge HR/recruitment team which is too vast to list here. The best advice is to go to On Campus and type in the name of a specific school to obtain details of the BCG recruitment team for that school.

How to Apply

BCG is particularly interested in receiving applications from candidates who have earned a life science PhD, an MD, an MBA or a dual degree (MBA and Ph.D., or MBA and MD). Applicants should have a keen interest in business and strategy, and they should be able to demonstrate analytic and technical skills, presence and the ability to communicate ideas, and success-oriented behaviour. Although more for future MBA students, the BCG associates entry level provides a generous sponsorship package for top performers wishing to pursue an MBA. BCG offers an experience that spans many industries, clients, and business issues with learning coming in all shapes and sizes, from intensive orientation programs to ongoing training and on-the-job apprenticeship. Follow the link to <u>Associate</u> for more information.

International Opportunities

The Associate Abroad Program allows associates to have the opportunity to work in another BCG office for 9 to 12 months. See <u>International Opportunities</u> for information. There are also numerous opportunities to work on individual projects in other offices around the world.

Key Dates

Although applications are accepted at any time, BCG's primary recruiting season is from September to February. The best advice is to go to On Campus which provides times, dates and locations of recruiting events on each specific campus and details of application deadlines.

Additional Information

The Boston Consulting Group (BCG) is a global management consulting firm and the world's leading advisor on business strategy. They partner with clients in all sectors and regions to identify their highest-value opportunities, address their most critical challenges, and transform their businesses. BCG's customised approach combines deep insight into the dynamics of companies and markets with close collaboration at all levels of the client organisation. This ensures that their clients achieve sustainable competitive advantage, build more capable organisations and secure lasting results.







L.E.K. Consulting

HQ: 28 State Street, 16th Floor, Boston, MA 02109, USA 40 Grosvenor Place, London SW1X 7JL, UK

+1 617 951 9500 +44 (0) 20 7389 7200

www.lek.com

Key contacts

UK: Holly Johnson, Associate Recruitment Coordinator. Tel: +44 (0) 20 7389 7200. Email: london.recruit@lek.com

US: Lauren Klikuszowian, Campus Recruiter. Tel: +1 312 913 6400

For a full list of international MBA Recruitment contact names, go to Contact L.E.K. Recruitment

How to Apply

The main L.E.K. careers website can be found at <u>Join L.E.K.</u> L.E.K. Consulting recruits consultants with MBAs from the world's leading business schools. Consultants work closely with associates, managers, and partners and have primary responsibility for understanding and analyzing the client's strategic issue. Three quarters of the current partner group were previously L.E.K. consultants. Go to <u>How to Apply</u> on the website, select the region of interest for more information on openings for MBA students.

International Opportunities

MBA Consultant opportunities are available worldwide. Their international transfer system also enables many of their staff to experience 3-6 months of work in another office of their choice

Key Dates

Go to <u>How to Apply</u> on the website, select the region of interest for more information on current opportunities. Interested applicants can select their Business School from the drop-down menu to obtain details of the business school specific recruiting schedule and application procedures.

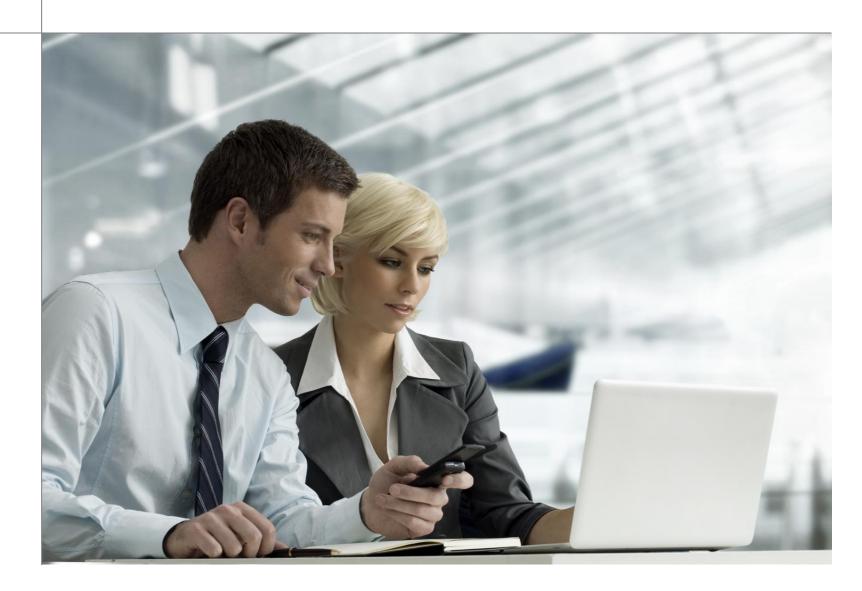
Additional Information

L.E.K. Consulting provides the best available strategic advice and commercial support to their clients. It provides the facts, analysis and insights our clients need to move confidently on major strategic decisions. Their services include: Business Strategy Development; Mergers and Acquisitions Advisory Services; Value Management. It has 450 professional staff across our network of 16 offices in the major cities of Europe, North America and Asia-Pacific.





Guide to MBA Recruitment in the FTSE Euro 100 Companies





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AEROSPACE & DEFENCE

EADS NV Safran

AUTOMOTIVE

BMW Continental AG Daimler AG Fiat Renault

Volkswagen AG

BANKS, FINANCE AND INVESTMENT MANAGEMENT

MANAGEMENT
Banco Bilbao Vizcaya
Argentaria
Banco Santander
BNP Paribas
CaixaBank
Commerzbank
Credit Agricole
Deutsche Bank

GBL ING Group CVA Intesa-Sanpaolo KBC Group Munich RE

Natixis

Deutsche Boerse

Erste Group Bank

Société Générale Unibail-Rodamco UniCredit Group

BUILDING & CONSTRUCTION

ACS Actividades Cons y Serv Abertis Infraestructuras Atlantia CRH plc Lafarge Saint Gobain Vinci Group

BUSINESS SERVICES

Deutsche Post DHL

CHEMICALS

BASF Henkel KgaA

COMPUTERS, TECHNOLOGY

SAP

CONSUMER & RETAIL

Adidas Ahold Carrefour Christian Dior Hermes International S.C.A Inditex LVMH Metro AG PPR Group

Unilever NV

ELECTRONICS & ENGINEERING

MAN Philips Electronics

FOOD & DRINK MANUFACTURING

Anheuser-Busch InBev Groupe Danone Heineken NV Pernod Ricard

HEALTHCARE AND PHARMACEUTICAL

Akzo Nobel NV Bayer AG Beiersdorf Fresenius Medical Care L'Oreal Sanofi-aventis

INDUSTRIAL & MANUFACTURING

Air Liquide
Alstom
Arcelor Mittal SA
ASML
Essilor International
Michelin
Schneider- Electric

Siemens AG Tenaris S.A. ThyssenKrupp

INSURANCE

Allianz SE AXA CNP Assurances Generali Group Sampo Oyi

OIL, GAS AND ENERGY

EDP
Electricite de France
E.ON AG
Enel SpA
Eni SpA
Endesa SA
Fortum Corporation
Galp Energia
Gas Natural
GDF Suez
Iberdrola SA

Linde Repsol YPF SA Saipem Snam Rete Gas Total SA

PUBLISHING & MEDIA

Vivendi RTL Group

TELECOMMUNICATIONS

Bouygues SA
Deutsche Telekom AG
France Telecom SA
Nokia Corporation
Telcom Italia Ord
Telefonica SA

UTILITIES

RWE AG

Veolia Environnement SA





ING Group

ING Group, ING House, Amstelveenseweg 500, 1081 KL Amsterdam, NETHERLANDS +31 20 541 5411

www.ing.com/

Key contacts

Marlon van der Bildt, Graduate Recruiter Rob van der Kruijs, Campus Recruiter Rik van der Eng, HR Consultant (Campus)

How to Apply

ING operate the <u>ING International Talent Programme</u>. Although this is open to graduates, it may be of interest to MBA students with limited work experience interested in one of the five tracks that ING offer: Commercial Banking, Finance, General Management, Risk and IT.

Each "track" is an intensive, three-year journey. For the first 12 -18 months, candidates rotate between different assignments, jobs and possibly locations. This allows them to see different parts of the business and add value right from the start. It might even involve spending some time in a country. Expert training will be received in terms of project management, leadership skills, and personal development.

International Opportunities

For the latest application deadline dates, go to your country of choice, visit Choose your country.

Key Dates

Go to ING International Talent Programme and select country for the latest dates and to apply online.

Additional Information

ING Group is a global financial institution of Dutch origin offering banking, insurance and asset management to over 50 million private, corporate and institutional clients in 65 countries. With a diverse workforce of over 110,000 people, ING comprises a broad spectrum of prominent companies that increasingly serve their clients under the ING brand.



BNP Paribas

16, Boulevard des Italiens, 75009, Paris, France

+33 (0) 1 4014 4546

www.bnpparibas.com

Key contacts

UK: Human Resources, 10 Harewood Avenue, London. NW1 6AA Visit Join Us In for full country by country contact information

Terence Perrin, Head of UK Recruitment, UK Mobility and European Campus Recruitment. UK: +44 (0) 207 595 2000

How to Apply

MBAs are recruited at <u>Associate</u> entry level, providing the opportunity to accelerate into roles with significant responsibility while still benefiting from ongoing training and mentoring. Joining us as an associate candidates will be hired directly to a desk and begin a full-time role in one of the businesses.

Whilst not specifically targeted at MBAs, BNP also run long-term and summer <u>internships.</u> Applications should be made online at <u>Apply Now</u>. Visit <u>Careers</u> for general information and links to other programmes.

International Opportunities

BNP Paribas operate across the globe. Visit <u>Join Us</u> for full country by country contact information.

Key Dates

Go to Apply Now for the latest dates. BNP Paribas recruit on a rolling basis so submitting applications early is recommended.

Additional Information

BNP Paribas is a leader in banking and financial services in Europe. The Group is present in 80 countries. It employs close to 200,000 people, half of which are based in its four 'domestic' markets (Belgium, France, Italy and Luxembourg). The three main activities of BNP Paribas are complementary, providing strategic strength and assuring the bank financial solidity: Retail Banking, Investment Solutions and Corporate & Investment Banking. By placing the customer firmly at the heart of its operations, "the bank for a changing world" has positioned itself as a responsible company at the service of its customers. It defines itself through its rigorous approach to managing risk, its capacity to adapt and its ability to innovate.





Guide to MBA Recruitment in the Top 100 Companies in Asia





Index

Click on the company name to be taken to the individual company entry. Please note: all information was correct at time of publication.

AEROSPACE & DEFENCE

Cathay Pacific Airways Singapore Airlines

BANKS & FINANCE

Barclays Capital Bank of America Bank of China Limited China Merchants Bank Citi Credit Suisse Commerzbank Deutsche Bank Fidelity Investments Goldman Sachs **HSRC** JP Morgan Chase Lazard Brothers & Co. Morgan Stanley Public Bank **UBS Investment Bank**

CHEMICALS

Dupont Shin Etsu Sinochem SK Corporation Toray Industries Inc.

COMMUNICATIONS

Tencent Holdings

COMPUTERS

Casio Computer Co. Ltd.
Hewlett-Packard Asia Pacific
Limited
IBM Corporation
Intel Corporation
Unisys Singapore Pte Ltd

CONSTRUCTION & BUILDING MATERIALS

China State Construction Henderson Land Development New World Development Co. Ltd

CONSULTING

A T Kearney
Accenture
Bain & Company Inc
Booz & Company
Boston Consulting Group
Cognizant
Deloitte Consulting Group
Ernst & Young (Hong Kong)
L.E.K. Consulting
McKinsey & Company
Roland Berger Strategy
Consultants

ELECTRICITY

CLP Group
Power Assets Holdings
Limited Korea Electric Power
Corporation
PCCW Limited

ELECTRONIC & ELECTRICAL EQUIPMENT

Brother Industries Limited
Hitachi Asia Limited
Hitachi Limited
LG Electronics Inc
Nikon Corporation
Philips Electronics Singapore
Pte Ltd
Samsung Electronics
Sony
Toshiba Corporation
Yamaha Corporation

FOOD SERVICES

The Dairy Farm Company Ltd Mars Incorporated Suntory Group

GENERAL TRADINGCITIC Pacific Limited

Daewoo International Co.
Jardine Matheson Ltd
Johnson Electric
Hyundai Corporation
ITOCHU Corporation
Kuok (Singapore) Limited
Li & Fung Limited
Marubeni Corporation
Mitsubishi Corporation
Mitsubishi Corporation
Mitsui & Company Limited
Reliance Industries Limited
Sojitz Corporation
Sumitomo Corporation
The Swire Group

HEALTH

Johnson & Johnson

HOUSEHOLD GOODS

The Procter & Gamble Co.

MISCELLANEOUS

Federal Express Asia Pacific Oji Holdings Corporation Pohang Iron & Steel Limited Sumitomo Rubber Industries Toppan Printing Co. Ltd

MOTOR MANUFACTURERS

Hyundai Motor Company Michelin Group SAIC Motors

NETWORK & COMMUNICATIONS

China Mobile
Hutchison Whampoa Limited
NTT Communication Co,
Singapore
Telecommunications
VTech Holdings Limited

OIL & GAS

BP Hong Kong
Caltex International Pte Ltd
China Petroleum & Chemical
Co
ExxonMobile Asia Pacific Pte.
Singapore Petroleum
Company

PHARMACEUTICALS & BIOTECH

Eli Lilly & Company Merck & Co. Inc

SHIPPING & PORTS

Neptune Orient Lines Ltd Noble Group Limited Orient Overseas Container Line







Cathay Pacific Airways

Cathay Pacific City, 8 Scenic Road, Hong Kong International Airport, Lantau, Hong Kong +852 2747 5000

www.cathaypacific.com

Key contacts

Mr Nick Rhodes, Director Personnel. For the complete list of the Management Team, click here.

How to Apply

There is no specific MBA recruitment program within Cathay Pacific. However, the Group company The Swire Group runs a Group Staff Programme might be interesting for MBA's with less than 3 years work experience. Applicants must have citizenship in the PRC or have right of abode in Hong Kong. Training will primarily take place in Hong Kong and Mainland China. After completing the three-year training programme, trainees may be relocated to Mainland China or other regions during their career. Apply online. Summer Internship Programme commences in July 2014 and lasts between six – eight weeks, depending on the project requirement. Interns will then be posted to one of the operating companies, like Swire Properties Limited or Cathay Pacific Airways Limited, to work on a specific business-related project in Hong Kong or Mainland China. After the internship, candidates will be given an opportunity for early selection into The Swire Group Staff Management Trainee Programme or Swire House Staff Management Trainee Programme 2015. Candidates are expected to be an undergraduate or postgraduate of any discipline, graduating in 2015. Applicants are required to have Right of Abode in Hong Kong SAR or PRC citizenship for both Group Staff Programme and Summer Internship Programme. For recruitment enquiries for: The Management Trainee Programme, email: MT.Recruit@isshk.com; Summer Internship Programme, email: si.recruit@isshk.com

Please note that this email is for enquiries only, do not submit your application to this email address.

For current job openings within Cathay Pacific, click here. Apply online.

International Opportunities

The majority of the positions within Cathay Pacific are available in Hong Kong only and to Hong Kong residents or those who have the right to work in Hong Kong.

Key Dates

Application deadline for Fulltime House Staff Programme will be on **1 December 2013**; Summer Internship Programme will be on **Jan/Feb 2014**. For Recruitment Talks of 2014 intake, click <u>here</u>.

Additional Information

Cathy Pacific, founded in Hong Kong in 1946, is an international airline registered and based in Hong Kong, offering scheduled passenger and cargo services to 168 destinations in 42 countries and territories around the world. The Cathay Pacific fleet of 135 wide-body aircraft is one of the youngest in the skies. Cathy Pacific continues to invest heavily in its home city and has another 97 new aircraft due for delivery up to 2019. The airline is also building its own cargo terminal in Hong Kong. As of May 2013, Cathay Pacific and its subsidiaries employ 30,020 people worldwide. Cathy Pacific is listed on the HKSE, as are its substantial shareholders Swire Pacific Limited and Air China.







The Dairy Farm Company Limited

7/F Devon House, Taikoo Place, 979 King's Road, Quarry Bay, Hong Kong +852 2299 1888

www.dairyfarmgroup.com

Key contacts

For North Asia (Hong Kong and Macau), Ms Alice Wong, Recruitment Manager, at the above address, Tel: +852 2299 8188 or e-mail: recruitment@dairy-farm.com.hk

China, contact Ms Tonia Ng, Group HR Development Manager based in HK, email: tong@dairy-farm.com.cn, tel: +86 20 8318 1388

Singapore, contact Ms Carol Yong, HR Department, email: mdyong@coldstorage.com.sg or tel: +65 6891 8000 India. contact Mr Animesh Saran, HR Department, email: animesh.saran@healthandglow.in or tel: +91 80 3910 0600

Malaysia, contact Mr Sam Fong, HR Department, email: sam_fong@giant.com.my or tel: +603 5544 8888

For the list of Board of Directors and the Leadership Team, visit Our People

How to Apply

For the Management Trainee Programme (FLIT), click here.

The FLIT Programme is currently recruiting new MBA's for China, India, Indonesia and Others. Apply online.

Please note that successful applicants may be required to sign a 2-year bond to work with the Group upon completion of the **FLIT** programme.

For the list of current vacancies in **Hong Kong**, visit <u>Career Opportunities</u>. Apply online.

For speculative CVs, please submit to the HR contacts above. For the locations of the offices worldwide, visit Contact Information.

International Opportunities

No specific information at time of publication, check the company website for changes and up-dates.

Kev Dates

N/A

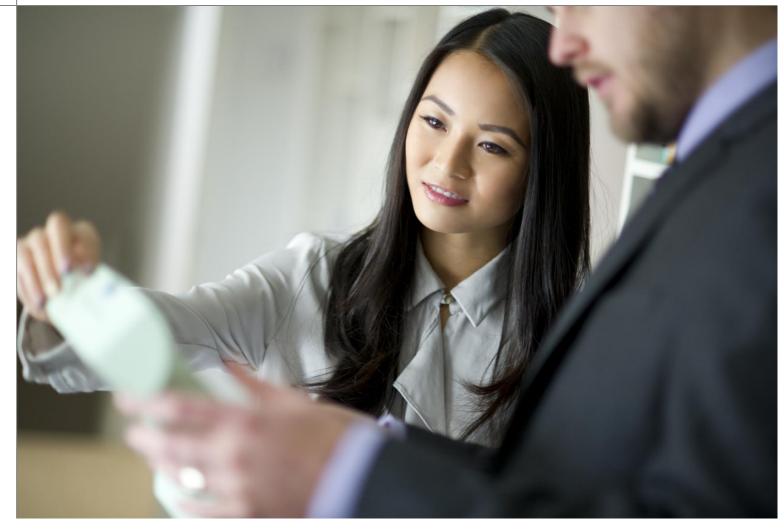
Additional Information

Dairy Farm, founded in 1886, is a leading pan-Asian retailer. As of 30 December 2012, the Group and its associates operated over 5,600 outlets - including supermarkets, hypermarkets, health and beauty stores, convenience stores, home furnishings stores and restaurants. It employs over 90,000 people in the region and had total annual sales exceeding US\$11 billion. Dairy Farm International Holdings Limited is incorporated in Bermuda and has its primary share listing on the London Stock Exchange, and secondary listings on the Bermuda and Singapore stock exchanges. The Group's businesses are managed from Hong Kong by Dairy Farm Management Services through its regional offices. Dairy Farm is a member of the Jardine Matheson Group.





Guide to MBA Recruitment in the Top 100 Marketing, Media, Advertising, PR and FMCG Companies





Click on the company name to be taken to the individual company entry. For a list of companies in alphabetical order, please see the next page. Please note: all information was correct at time of publication.

Advertising

Aegis Group plc
AMS Media Group
Arena Media
Havas
Interpublic
Havas
John Ayling & Associates
LBi International N.V.
M & C Saatchi
Media Campaign
MediaCom
Omnicom
Publicis Group
Walker Media
WPP

Marketing/Consulting

Adler Europe
Brand Union, The
Futurebrand
Interbrand
Landor Associates
Wolff Olins
ZS Associates

Media

BBC
Bertelsmann
Bloomberg
BMG
BMJ Publishing
BSkyB
Channel 4
Daily Mail
Emap
FremantleMedia
Guardian Media Group
Hibu
ITV
Macmillan Publishing
Pearson
Reed Elsevier

Reed Elsevier
Routledge
Sony Music Entertainment
Thomson Reuters
Times Newspapers Limited
Trinity Mirror Group
United Business Media
WPP

PR Agencies

Bell Pottinger Group
Citigate Dewe Rogerson
College Hill
Edelman
Freud Communications
FTI Consulting
FinancialDynamics
Grayling
Hill & Knowlton
Ketchum
Kindred
Lansons Communications
The Red Consultancy
RLM Finsbury
Weber Shandwick

FMCG Companies

2 Sisters Food Group Adidas Alfred Dunhill Anheuser-Busch InBev Apple Arcadia **Body Shop International** British American Tobacco Britvic Coca Cola Colgate Palmolive Coty **Dairy Crest** Diageo Dyson Games Workshop Greencore Group Greene King Heineken UK Heinz Imperial Tobacco Johnson & Johnson Kelloggs

L'Oreal U.K.

FMCG Companies (continued)

LVMH Marston's Mars Mitchells & Butlers Mondelez Nestle U.K. Nike Pepsico Premier Foods Proctor & Gamble Reckitt Benckiser Roche Products U.K. SAB Miller Sony Tate & Lyle Unilever Vion Whitbread plc







Reckitt Benckiser

103-105 Bath Road, Slough, Berkshire, SL1 3UH, U.K. +44 (0)1753 217800

www.reckittbenckiser.com

Key contacts

Interested candidates should contact the HR Business Partner for the specific area of interest: Tashfeen Islam, HR Business Partner, Finance/IS/Audit/Legal. Tel: 01753 446543 Email: Tashfeen.islam@rb.com Simon Nash, Global Head of HR (Contact details as above).

How to Apply

Although there is no specific MBA programme in operation, there are many open vacancies at Reckitt Benckiser that require candidates with an MBA. Go to <u>Job Search</u> and type *MBA* into the keyword box to obtain a list of current openings where an MBA is required. Reckitt Benckiser also offers a range of <u>Graduate Programmes</u>, which may be of interest to less experienced MBA graduates as well as an <u>Internship Programme</u>. Visit the Reckitt Benckiser <u>Jobs</u> page for general careers information.

International Opportunities

International MBA opportunities are subject to availability. Go to Where we are hiring for a list of international graduate recruitment locations.

Key Dates

Key dates are specific to individual vacancy. Go to the job search page and type "MBA" or the job number into the search panel to return full details. All other dates are vacancy specific. Outline recruiting schedules are available for Internships and for graduate opportunities at Where's your next opportunity?

Additional Information

Reckitt Benckiser (RB) is a global success story in Health, Hygiene & Home giving people innovative solutions for healthier lives & happier homes. Its strong achievement and entrepreneurial focused culture is renowned for giving employees unparalleled ownership of projects and decisions and where international mobility is encouraged. RB's an organisation where driven people thrive. It's a FTSE top 15 company and since 2000 net revenues have doubled and the market cap has quadrupled. Today it is the global No 1 in the majority of its fast-growing categories, driven by an exceptional rate of innovation – over a third of revenue comes from innovations launched in the prior 3 years. It has a strong portfolio led by 19 global powerbrands, such as Dettol, Finish, Airwick, Mucinex, Lysol, Vanish, Veet, Nurofen and Strepsils which account for nearly two thirds of its net revenue. RB recently aguired SSL International and added Durex and Scholl to its global powerbrands.





Reed Elsevier

1-3 Strand, London, WC2N 5JR, U.K. +44 (0) 20 7930 7077

www.reed-elsevier.com

Key contacts

Kelly Statham, HR Manager (contact details as above).

Phaedra Tarbit, Manager, Global Talent Acquisition (contact details as above).

Josey Seeranj, Talent Manager (contact details as above).

How to Apply

The MBA Executive Development Programme is a flexible programme, allowing applicants the opportunity to work in interesting business critical projects, across multiple business units and functional areas. A limited number of candidates are hired each year on a global basis. Applications are invited from all interested candidates who are nearing to completion of, or have completed, an MBA. Interested candidates should make a general application online at 'Apply'.

International Opportunities

International opportunities exist for those already employed by the Company. People are not recruited specifically for positions overseas.

Key Dates

Monitor website for updates.

Additional Information

As the world's leading provider of science and health information, Elsevier serves more than 30 million scientists, students and health and information professionals worldwide. They partner with a global community of 7,000 journal editors, 70,000 editorial board members, 300,000 reviewers and 600,000 authors to help customers advance science and health by providing world-class information and innovative tools that help them make critical decisions, enhance productivity and improve outcomes. Headquartered in Amsterdam, Elsevier are a global company employing more than 7,000 people in 24 countries. They are a founding publisher of global programs that provide free or low-cost access to science and health information in the developing world. Elsevier's roots are in journal and book publishing, where they have fostered the peer-review process for more than 130 years.





Guide to MBA Recruitment in the Top 100 IT Companies



Click on the company name to be taken to the individual company entry. Please note: all information was correct at time of publication.

COMMUNICATIONS EQUIPMENT

Cisco Systems

Ericsson

Harris
KDDI
L-3 Communications
Motorola
Nokia Group
Qualcomm
Sagemcom
UT Starcomm

COMPUTERS & PERIPHERALS

Acer

Apple Inc
Arrow Electronics
Agilent Technologies
Au Optronics
BenQ
Canon
Casio
Chimei Innolux Corporation
Compal Electronics
Dell Inc.
Fujitsu

Fujitsu Hewlett Packard Hitachi Hon Hai Precision

Jabil Circuit

Lenovo
Lexar Media
Lexmark International
LG Electronics

NEC

Quanta Computer Samsung Electronics

SanDisk Sharp Seagate Toshiba

TPV Technology Western Digital Xyratex Technology Ltd

DISTRIBUTORS

CDW

INTERNET

TD AMERITRADE Holdings eBay Google Orange Softbank Yahoo

SEMI-CONDUCTORS

Advanced Micro Devices
Advanced Semiconductor
Engineering
Advantest
Amphenol
Analog Devices
Flextronics
Intel
MediaTek
NovaTek
Texas Instruments

United Microelectronics

SERVICES

Accenture
Amazon.com Inc.
Applied Materials Inc.
Automatic Data Processing
Cognizant Technology
CA Technologies
IBM
Infosys Technologies
Sungard
Unisys

SOFTWARE

Wipro Technologies

Activision Blizzard
Adobe Systems
Amdocs
Autodesk
CSC
Electronic Arts
Intuit
McAfee
Microsoft Corporation

Symantec Corporation

Oracle

TELECOMMUNICATIONS

AT & T Inc. Alcatel-Lucent Aronson Security Group BT Group plc China Mobile Ltd **EMC** Telefónica O2 Europe plc Mobile Telesystems **Nextel Communications NII Holdings** NTT DoCoMo Sanmina-SCL WIND Hellas Telecomm Tele2 AB Telefonica TeliaSonera AB Verizon Communications

Return to index page

Xerox





Amazon.com

Corporate HQ: 1200 12th Ave S #1200 Seattle, WA 98144

Corporate HQ: +1 206 266 1000

www.amazon.com

Key Contacts

Via the website

How to Apply

US office recruits MBA's in the following positions –

Human Resources Leadership Development Specialist (Minimum 2 years of relevant business experience).

Pathways Operations Manager (4+ years of industry or military experience in the operations, general management or engineering fields);

Retail Leadership Development Program (2+ years of work experience prior to your MBA including academic and/or internship experience); Senior Financial

Analyst Rotation Program (3+ years of prior finance experience);

Senior Product Manager (More than 2 years of work experience prior to your MBA including academic and/or internship experience);

<u>Senior Product Manager – Technical Products (PMT)</u> (More than 2 years of work experience prior to your MBA including academic and/or internship experience)
The **USA** office also recruits **MBA Internships** in the following positions – HR; Operations; Financial Analyst; Product Management Product Management –

Technical; Retail Leadership Development Program

UK office offers an MBA Leadership Development Program. It is a 36 months rotation program of two distinct business units and into two different job functions.

The UK office also offers many job opportunities for MBA's, visit UK Career. For career information, email: careers@amazon.com

Key Dates

N/A

International Opportunities

Application deadline of MBA Leadership Development Program - Retail & Consumer (UK) will be on 3 November 2013.

Additional information

Amazon.com Inc. (NASDAQ: AMZN), a Fortune 500 company based in Seattle, Washington, opened on the World Wide Web in July 1995 and today offers Earth's Biggest Selection of products. Amazon.com, Inc. seeks to be Earth's most customer-centric company, where customers can find and discover anything they might want to buy online, and endeavours to offer its customers the lowest possible prices. Amazon.com and other sellers offer millions of unique new, refurbished and used items in many categories. Amazon Web Services provides Amazon's developer customers with access to in-the-cloud infrastructure services based on Amazon's own back-end technology platform, which developers can use to enable virtually any type of business. Kindle, Kindle 3G, Kindle with Special Offers, Kindle 3G with Special Offers and Kindle DX are the revolutionary portable readers that wirelessly download books, magazines, newspapers, blogs and personal documents to a crisp, high-resolution electronic ink display that looks and reads like real paper. In Q1 2013, the sales were up 22% to \$16.07 billion.





eBay Inc.

2065 Hamilton Avenue, San Jose, California 95125, USA

+1 408 322 9266

www.ebay.com

Key Contacts

Ms Suzanna Gagnier, University Recruiting, MBA programmes, based in the USA, email: Suzanna.Gagnier@ebay.com;

Mr. Lee Readman, EU Talent Acquisition Director based in the UK, email: lreadman@ebay.com

For the complete list of the Leadership team, click here.

How to Apply

Full-time MBA position (Requisition No. 71686BR) is available in the US.

Recently graduated MBAs are encouraged to apply and successful candidates will be working in a number of key areas including Strategic Projects, Analytics Projects, or Risk Management Projects. Hiring location is in San Jose California. Apply online.

<u>Internship position</u> is a 10-12 week summer programme. **Although hiring will only begin after December 2013**, interested candidates are encouraged to register online and the recruitment team will follow up directly in the New Year.

Further details of Students & Recent Grads information and global job search can be found here.

For campus recruitment enquiries in Europe, email: universityrecruitingEU@ebay.com; USA, email: globaltalentacquisition@ebay.com

Career information can also be found at social media - Facebook; Twitter; LinkedIn

Key Dates

For campus event in US, check the <u>Calendar</u>. Internship programs will begin hiring after **December 2013**.

International Opportunities

Dependent on vacancy situation

Additional information

eBay Inc (NASDAQ: EBAY) was founded in 1995 and headquartered in San Jose, California. It is a global commerce platform and payments leader connecting millions of buyers and sellers. Through eBay, the world's largest online marketplace, which allows users to buy and sell in nearly every country worldwide; through PayPal, which enables individuals and businesses to securely, easily and quickly send and receive digital payments; and through GSI, which facilitates ecommerce, multichannel retailing and digital marketing for global enterprises. X.commerce brings together the technology assets and developer communities of eBay, PayPal and Magento, an ecommerce platform, to support eBay Inc.'s mission of enabling commerce. It also reaches millions through specialised marketplaces such as StubHub, the world's largest ticket marketplace, and eBay classifieds sites, which together have a presence in more than 1,000 cities around the world. For Q1 2013, the company reported revenue increases of 14% to \$3.7 billion.





Guide to MBA Recruitment in the

Top 100 UK Biotech/Pharmaceutical Companies



Click on the company name to be taken to the individual company entry. Please note: all information was correct at time of publication.

Α

Abbott

Actelion

Ajinomoto
Akzo Nobel
Alcon
Alere
Allergan Inc.
Alliance Pharmaceuticals
Amgen Ltd
AMS Biotechnology (Europe)
ArjoHuntleigh
Ashfield In2Focus
Astellas Pharma Europe
AstraZeneca
Axis-Shield

В

BASF
Baxter
Bayer Plc
Beckman Coulter
Biogen Idec
Bio Products Laboratory
Boehringer Ingelheim
Boston Scientific
Bristol-Myers Squibb

C

CareFusion
Celgene Corporation
Celtic Pharma
Chandler Chicco Agency
Charles River Laboratories
Chiltern International Ltd
Concateno UK
CSL Behring
Cytocell Technologies

Ε

Eisai Elan Pharma Eli Lilly & Co. EMS Physio Evotec UK

F

Forest Laboratories FTI Consulting

G

Galderma (UK)
GATC Biotech
GE Healthcare UK
Genus Pharmaceuticals
Genzyme Pharmaceuticals
Gilead Sciences Ltd
GlaxoSmithKline UK

Н

Hospira Huntingdon Life Sciences

IDS UK IMS inVentiv Health Clinical Invivo Research UK Ipsen Ipsos

J

Johnson & Johnson

L

Lab21 Group LEO Pharma Ligand Pharmaceuticals

M

Martindale Pharma
MedImmune
Medtronic
Merck Serono
Merck Sharp & Dohme
3M Healthcare
Microimmune
Mylan

N

Napp Pharmaceuticals Norgine Novartis Group Novo Nordisk

0

ORION Clinical Services Otsuka Europe Oxagen Oxford BioMedica

P

Parexel International
Pathways Diagnostics
Pfizer Ltd
PLIVA Pharma Ltd
PRA International
Premier Research Group
ProStrakan Group

Q

Quintiles

R

Ranbaxy (UK) Reckitt Benckiser Roche Products

S

Sanofi-Aventis
Servier Laboratories
Shire Pharmaceuticals Group
Sinclair IS Pharma
Solvay Healthcare
Sumitomo Pharmaceuticals
Syngene

Τ

Takeda UK Teva UK Thermo Fisher Scientific

U

UCB Pharma Ltd

V

Vernalis plc Vertex Pharmaceuticals

W

Wockhardt UK





Abbott Laboratories

100 Abbott Park Road, Abbott Park, Illinois 60064-3500, U.S.A.

UK Head Office: Abbott House, Vanwall Business Park, Vanwall Road, Maidenhead, Berkshire SL6 4XE, U.K.

+1 847 937 6100

+44 (0) 1628 773355 (UK)

www.abbott.com

Key contacts

Europe: Email: TAEurope@abbott.com

UK: Call the above number and ask to talk to Recruitment and Training.

Latin America: Agnes Gonzalez, Talent Acquisition Director Email: agnes.gonzalez@abbott.com

U.S.A: Carolyn Davis, VP, Talent and Development. Abbott has a large team of recruiters. Interested applicants are requested to use the submission forms provided in the <u>Career Center</u> to ensure that their application is directed to the appropriate recruiter. For specific questions regarding MBA opportunities in the U.S.A. contact the Talent Acquisition team on +1 877 228 4707 or email: hremailus@abbott.com

How to Apply

In the USA, Abbott offers a range of Professional Development Programmes (PDPs). While most of these require strong academic performance, an MBA is not a pre-requisite. However, their Management Development PDP requires an MBA from a reputable programme with emphasis in marketing, general management or entrepreneurship preferred as well as 3-7 years professional work experience. Go to <u>Professional Development Programmes</u> to find out more. A job search facility is available at <u>Search Openings</u>. Type *MBA* into the keyword box to obtain a list of current openings where an MBA is preferred/required. There is no specific MBA Recruitment Programme in the UK. Should this change in the future, information will be posted on their UK website <u>www.abbottuk.com</u>. Speculative applications can also be sent to the UK Head Office (address above) for consideration should a suitable opportunity arise. Internships are also available both in the U.S.A. and around the world. See <u>Internship Programmes</u>

International Opportunities

Most MBA opportunities are based in the U.S.A.

Key Dates

Applications for the Commercial MDP Program in Asia are now open. Follow the links to <u>Professional Development Programmes</u> for full details and to make an online application.

Additional Information

Abbott is a global, broad-based health care company devoted to discovering new medicines, new technologies and new ways to manage health. Their products span the continuum of care, from nutritional products and laboratory diagnostics through medical devices and pharmaceutical therapies. Throughout their 120+ year history, Abbott people have been driven by a constant goal: to advance medical science to help people live healthier lives. With 90,000 Abbott employees around the world, Abbott prides itself on being recognised as a good place to work.







Eli Lilly

Lilly Corporate Center, Indianapolis, Indiana 46285, U.S.A. +1 317 276 2000

www.lilly.com

Key contacts

U.K: Dawn Thompson, HR Manager. Telephone +44 (0)1276 483000.

How to Apply

The careers website can be found at <u>Careers</u>. Eli Lilly seek top MBA graduates from the leading business schools and universities and they are generally hired within their Marketing, Finance, Human Resources, Information Technology and Manufacturing Operations departments. Interested candidates should go to <u>MBA Opportunities</u> for full information and click on the links under 'MBA Opportunities' on the left. The Lilly Leadership Development Programme (LLDP) is a structured, three-year corporate leadership programme that is offered to new MBA graduates who have been recruited to Lilly and have demonstrated strong potential for leadership. The primary method to recruit MBAs is through their 12-week summer internship programme. The LLDP initiative is supported by the Marketing, Finance and Human Resource components, with a few opportunities in other business areas where appropriate. For more information, see <u>Lilly Leadership Development Programme</u>. Interested applicants who attend a targeted MBA school (listed in this link) should make appropriate arrangements to meet with Lilly representatives on campus during corporate presentations and interviews. A job search facility is also available for direct hire roles. Go to <u>Job Search</u> and type *MBA* in the keyword box to obtain a list of current openings where an MBA is required.

International Opportunities

Currently, the Lilly Leadership Development Programme is focused on US-based corporate MBAs. However, Lilly are currently seeking International MBAs from a wide range of countries - see <u>International MBAs</u> for more information.

Key Dates

Interested applicants should check with their School's career services department to find out when Lilly will be on-campus. If Lilly is not visiting a particular School, candidates are advised to search through the open campus positions and apply directly online by the specific date advised. For summer internships, the application deadline is mid-March. However, the application process begins as early as November on campus.

Additional Information

Lilly is a leader in the pharmaceutical industry. It creates and delivers innovative medicines that enable people to live longer, healthier and more active lives. Lilly products treat depression, schizophrenia, diabetes, cancer, osteoporosis and many other diseases. Their research division, Lilly Research Laboratories (LRL), is responsible for the discovery, development and clinical evaluation of potential new pharmaceutical products. They operate research facilities in Belgium, Canada, England, Germany, Japan, Singapore, Spain and a joint-venture facility in Australia. In addition, they conduct clinical research in more than 60 countries around the world. The company employs more than 38,000 people worldwide and markets its medicines in 125 countries.





Guide to MBA Recruitment in the Top 100 Companies in the Gulf States

November 2013





Abu Dhabi Commercial Bank

Index

Click on the company name to be taken to the individual company entry. Please note: all information was correct at time of publication.

Bahrain

Ahli United Bank (AUB)
Al Baraka Banking Group
Aluminium Bahrain (Alba)
Arab Banking Corporation
(ABC)
Batelco (Bahrain
Telecommunications
Company)
BBK
Inovest
Investcorp Bank
Nass Group
National Bank of Bahrain
(NBB)
United Gulf Bank (UGB)

Kuwait

Al Ghanim Industries
Gulf Bank
Kuwait Airways
Kuwait Energy
Kuwait Finance House
Kuwait Investment Authority
(KIA)
Kuwait Petroleum
Corporation (KPC)
Kuwait Projects (KIPCO)

Kuwait (contd)

M.H. Alshaya
National Bank of Kuwait (NBK)
Sultan Center (The)
United Arab Shipping Company
Zain - Mobile
Telecommunications Co.
(formerly MTC)

Oman

Ali & Abdul Karim Group
(AAKGC)
Abu Hatim Group
Al Hassan Group of Companies
Al Kamil Power Company
Bank Muscat
National Bank of Oman
Omantel (Oman
Telecommunications)
Oman Oil Company
Sarooj Construction Company
Shanfari Group of Companies

Qatar

Aamal Co

Al Khalij Commercial Bank Ahli Bank Barwa Real Estate Commercial Bank of Qatar Doha Bank Industries Qatar Masraf Al Ravan Ooredoo **Qatar Airways** Qatar Electricity & Water Co Qatar Fuel Qatar Gas Transport Co **Qatar Insurance Company** Qatar International Islamic Bank **Qatar National Bank** United Development Company Vodafone Qatar

Saudi Arabia

Alinma Bank
Almarai
Al Rajhi Banki
Arab National Bank (ANB)
Banque Saudi Fransi
Dar Al Arkan Real Estate

Saudi Arabia (contd)

Etihad Etisalat Company (Mobily) Kingdom Holding Company National Commercial Bank National Industrialization Co (TASNEE) Rabigh Refining & Petrochemical Company Rivad Bank Samba Financial Group Saudi Arabian Fertilizers (SAFCO) Saudi Arabian Mining Co (Ma'aden) Saudi Basic Industries Corp (SABIC) Saudi British Bank Saudi Cement Co Saudi Electricity Co (SEC) Saudi Hollandi Bank Saudi Industrial Investment Group Saudi Kayan Petrochemical Company Saudi Telecom Co Savola Group Yanbu National Petroleum Company (Yansib)

UAE

Air Arabia Al Sagr National Insurance Company Arabtec Aramex Commercial Bank of Dubai Devaar Development **DP World Limited** Drake & Scull International (DSI) **Dubai Financial Market** Company (DFM) **Dubai Investments Emaar Properties Emirates Airlines** Emirates Integrated Telecommunications (Du) **Emirates NBD Bank** Emirates **Telecommunications** Corporation (ETISALAT) **Etihad Airways** First Gulf Bank Mashregbank National Bank of Abu Dhabi **National Cement Company**







Commercial Bank of Qatar

Q.S.C. Commercial Bank Plaza, P.O. Box 3232, Doha, Qatar.

Tel: +974 4449 0000

www.cbq.qa

Key contacts

Tabassum Javed, Head of Recruitment & RM. Email: recruitment@cbg.com.ga

How to Apply

Although not MBA specific, Commercial Bank of Qatar does run internships, an induction programme, banking associate programme and a graduate development programme, which may be of interest to applicants with limited work experience. Go to new joiners for more information and links through to individual programmes. The Commercial Bank of Qatar also run a Future Leaders Programme which is delivered in partnership with Judge Business School at the University of Cambridge which may be of interest to MBAs, although this is primarily open to internal applicants with limited spaces available for external applicants. MBAs are also welcome to apply for open positions or make a speculative application by emailing recruitment@cbq.com.qa.

International Opportunities

Mainly local. CBQ are also committed to a policy of recruiting, training and developing Qatari nationals and fostering home-grown ideas and talents. Go to <u>Qatarisation</u> for full details.

Key Dates

Applications are accepted all year-round.

Additional Information

Commercial Bank plays a vital role in Qatar's economic development through offering a range of personal, business, government, international and investment services. Commercial Bank operates in Retail and Wholesale banking and makes strategic investments through its associates and subsidiaries. Commercial Bank has a robust financial position with total assets of QAR 80.0 billion on the 31st December 2012. The Bank is listed on the Qatar Exchange and was the first Qatari bank to list its Global Depositary Receipts, as well as bonds, on the London Stock Exchange. Our Swiss Franc bond is listed on the SIX Swiss Exchange and was the first public bond issued by a Qatari bank in Switzerland.

The Bank is dedicated to supporting Qatar's community and social infrastructure through Corporate Social Responsibility programmes and sponsorship of various events. Title sponsorship of the Commercial Bank Qatar Masters and the Grand Prix of Qatar Moto GP reflects the Bank's promotion of excellence in sports and its keen interest in enhancing Qatar's international sporting reputation.





Individual Company Profile

Company

Qatar Gas Transport Co

P.O. Box 22666, Doha, Qatar. Tel: +974 4473 6000

www.qatargas.com

Key contacts

Anna Dean, Head of Recruitment

Kamila Ciereszynska, Recruitment Supervisor

Email: Recruitment@qatargas.com.qa or Tel: +974 4452 3735

How to Apply

Although not specifically aimed at MBAs, the Qatargas <u>Summer Internship Program</u> provides valuable opportunities for high school and university Qatari national students in the State of Qatar to gain the experience of a real working environment at the company's locations, during the course of their study. The disciplines covered by internships include: Administration, audit, commercial and shipping, legal, finance, engineering. To apply, email: internships@gatargas.com.ga.

Qatar Gas also have a planned process to support the development of future leaders in Qatargas, whether this is in a technical field, such as finance, or engineering or in broader general leadership roles such as department managers and chief operating Officers. As graduates reach the end of their Individual Development Programs (IDP), depending on performance, career goals and personal preference, they are assisted with creating a development plan to support their career planning for future leadership roles. Go to CPD for more information.

International Opportunities

None.

Key Dates

The internships may take place in the fall, spring and summer semesters. Applications can be accepted well in advance, and expressions of interest are welcome at any stage.

Additional Information

Qatargas is the world's largest liquefied natural gas (LNG) company. It annually produces and supplies the globe with 42 million metric tons of LNG from across its four ventures (Qatargas 1, Qatargas 2, Qatargas 3, and Qatargas 4). It is headquartered in Doha, Qatar, and maintains its upstream assets in Ras Laffan, Qatar. Natural gas is supplied to Qatargas's LNG trains from Qatar's massive North Field, by far the world's largest non-associated gas field. Together with RasGas, it reached a record LNG production of 77 million tones per annum.





Individual Company Profile

Company

Vodafone Qatar

Vodafone Head Office: Vodafone House, The Connection, Newbury, Berkshire, RG14 2FN, U.K. Tel: +44 (0)1635 33251

www.vodafone.ga

Key contacts

Stephen Cunningham, Director of Talent (Head office contact details as above). Local (Qatar) applications must be made online.

How to Apply

Vodafone do run a global MBA programme which can be applied to via the Qatar office. Follow the links to <u>MBA</u> and then locations. For local Qatar careers information follow the links to <u>Work Opportunities</u>. Although not specifically aimed at MBAs, Vodafone Qatar do run a <u>Summer internship</u> programme. In order to be eligible for Summer Internship with Vodafone, individuals must be currently studying at a in University in Qatar.

International Opportunities

Opportunities are available world wide. Go to Choose Country to find out more.

Key Dates

The recruitment for Summer internships (Qatar) happens twice a year, in summer and in winter (subject to change).

Additional Information

Vodafone Qatar Q.S.C. is part of the world's leading international mobile communications group, the Vodafone Group and holds the Second Public Mobile and Fixed Telecommunications Networks and Services License in the State of Qatar. Vodafone Qatar is listed on the Qatar Exchange and is 73% owned by Qatari individuals and businesses including the key founding shareholders of Qatar Foundation, Vodafone Group and Qatari institutional investors appointed by the government. Vodafone Qatar switched on its mobile network on 1 March 2009 and shortly after started delivering great value to its customers with a range of exciting products and services. After only three full years of operations, Vodafone's network now provides 100% geographic coverage of Qatar, delivering dependable services to the more than one million customers who actively use the network every month. Having built a world class converged IP network, Vodafone launched fibre-based consumer and enterprise fixed-line services commercially in October 2012 and will further expand its fibre services in conjunction with Q.NBN deployment of Fibre to Homes and Corporates. Over the next 12 months, Vodafone will provide unified communications to consumers and corporates which will significantly lower telecommunications costs for Vodafone's customers. Vodafone's objective is to be one of the most admired brand in Qatar and the Company is committed to providing world class telecommunications infrastructure to support Qatar's National Vision 2030.





Guide to MBA Recruitment in the Top 100 Companies in South America

December 2013





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Click on the company name to be taken to the individual company entry. Please note: all information was correct at time of publication.

BANKS & FINANCE

Banco Bradesco S.A. Banco de Bogota Banco do Brasil Banco de Chile Banco de Credito e

Inversiones Banco Galicia Banco Macro

Banco Santander (Brasil) SA

BTG Pactual Cielo

Grupo Sura Itua Unibanco S.A.

CHEMICALS & AGRICULTURE

Bunge Braskem Copersucar SQM

CONSULTING

Accenture Brasil Bain & Company Capgemini Brasil-Deloitte Brasil **Ernst Young Brasil** KMPG- Brasil

CONSTRUCTION, **INDUSTRIAL & MATERIALS**

Antar S.A. Argos ArcelorMittal Brasil CCR CMPC EcoRodovias

Empresa Copec

Gerdau

Holcim Ecuador SA

Lafarge

MRV Engenharia Odebrecht Siderar Techint Tenaris

Usiminas **WEG**

ENGINEERING

Camargo Correa Embraer S.A. Modasa

FOOD & CONSUMER **GOODS**

AmBev Andina Arcor BRF Carqill Brasil

Falabella **GPA** Casas Bahia

Cerveceria Nacional

Duratex Grupo Exito Grupo Nutresa Hypermarcas JBS Friboi Loias Americanas

Loias Renner Marfrig Group Nestle Brasil **Unilever Brasil**

MINING

Antofagasta plc Cap Group Codelco Compania de Minas

Ferbasa Vale

OIL, GAS, ENERGY & RENEWABLES

Ancap Copec **Ecopetrol ENAP**

Energia de Bogota

Fibria **Ipiranga** Pampa Energia

YPF

Pan American Energy

Petrobras Raizen Ultrapar

SERVICES

ALL **BR Malls** Correios e Telegraph Latam Airlines Group

TELECOMS

CANTV Embratel Entel Telefonica Brasil Tigo

TOBACCO

TIM

Souza Cruz

UTILITIES & ENERGY

Cemig CPFL Energia Eletrobas Endesa **Enersis** Sabesp Tractebel Energia







Itua Unibanco S.A.

Praça Alfredo Egydio de Souza Aranha #100, São Paulo, Brasil +55 11 50191122

https://www.itau.com.br/sobre/

Key contacts

Points of contact for MBA recruitment are: Itaú Unibanco: mbarecruiting@itau-unibanco.com.br, Itaú BBA: mbarecruiting@itau-unibanco.com.br, Itaú BBA: mbarecruiting@itaubba.com

How to Apply

The careers portal can be found at <u>Trabalhe no Itaú</u>, the initial site is only in Portuguese but one can navigate to English language sections of the site. Itaú have an <u>MBA specific area</u> in English that gives information of the programmes they run for MBAs. The company has structured two career options for MBA students, both programs are specifically designed to provide the training and resources needed for every career stage a <u>full-time programme</u> and a <u>10-week summer internship programme</u>, aimed at MBA students still in their first year of study. Both programmes provide MBAs with a highly structured training and development programme. Details of how to apply can be found <u>here</u>; alternatively applicants can contact the HR directly on the above e-mail addresses.

Itaú also runs a variety of graduate schemes and internships that may be of interest to less experienced MBAs.

<u>Current vacancies</u> can be searched and applied for via the website and applicants can also make speculative applications by <u>sending their CV</u>. Note: Only the MBA recruitment section of the careers site is in English.

International Opportunities

All Opportunities are based in Brazil.

Key Dates

While the MBA recruitment process is now closed there is a <u>recruitment schedule</u>, outlining the key dates.

Additional Information

Brazil's largest private sector banking group Itaú Unibanco is the result of the 2008 merger between local banks Itaú and Unibanco. It offers a broad range of financial products and services, including credit and banking services, to individuals and business both inside and outside of the country. The group offers retail banking through Itaú Unibanco and corporate and investment banking through subsidiary Itaú BBA. It also operates overseas through branches in New York, Grand Cayman, Tokyo and Nassau, and subsidiaries in Cayman Islands, Argentina, Chile, Paraguay, Uruguay, Portugal and Luxembourg, among others. The bank had some 106,000 employees and a network of about 4,900 branches and banking outlets and more than 30,000 ATMs installed across the country at end-2009.





Individual Company Profile

Company

Bain & Company

Worldwide Headquarters: 131 Dartmouth St, Boston, MA 02116, United States, +1 617-572-2000 Brazil Headquarters: Rua Olimpíadas, 205 - 12° andar, 04551-000, São Paulo, Brasil, +55 11 3707 1200

http://www.bain.com/offices/saopaulo/en_us/index.aspx

Key contacts

MBA Recruitment contact: Érica Dias. Tel: +55 11 3707 1285 Email: erica.dias@bain.com
Undergraduate and Masters (AC/ACI) Recruitment Contact: Michelle Neaime, Tel: +55 11 3707 1218. Email: michelle.neaime@bain.com

How to Apply

Visit <u>Careers.</u> Bain & Co. Brasil's <u>MBA Programme</u> seeks to recruit MBAs at both Associate and Consultant level, they are seeking candidates who have recently graduated from top-tier MBA programs that possess passion and the leadership skills to drive change across organizations, full information, including detail on the recruitment process can be found online. Interested applicants are able to <u>apply online</u>; note that fluency in English, Portuguese and Spanish is required.

The company also runs programmes specific to those with <u>Undergraduate or other masters degrees</u> to join as associate consultants (ACs) or associate consultant interns (ACIs). At Bain Brasil, ACs have a high degree of responsibility. In addition to performing analysis and generating conclusions, ACs also structure the projects they work on and build relationships with our clients from their very first day.

International Opportunities

All inquiries should de directed to the contacts outlined in Key Contact.

Candidates can find information on international opportunities by visiting Global Corporate Job Listings.

Key Dates

Bain & Co. will not be taking on any summer interns in 2014.

Additional Information

Bain & Company is the consulting firm the world's business leaders come to when they want enduring results, and a partner who cares as much as they do about getting them. The Brazil section of the company opened in São Paulo in 1997, and recently added an office in Rio de Janeiro in 2011. Together with the Buenos Aires office, they serve change-oriented local and multinational clients in many business sectors, throughout South America. In all of their work, it's the people and unique culture of Bain Brazil that truly set it apart from other business consulting firms.





Guide to MBA Recruitment in the Top 100 Companies in India

December 2013





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Click on the company name to be taken to the individual company entry. Please note: all information was correct at time of publication.

BANKS

State Bank of India
HDFC Bank
ICICI Bank
Axis Bank
Bank of Baroda
SBI Capital Markets Limited
Bajaj Capital
DSP Merrill Lynch
PNB Finance
LIC Finance
IL & FS Finance
Aditya Birla Finance
Kotak Mahindra
Shriram Transportation

CHEMICALS

Finance

Pidilite Industries
UPL Limited
Tata Chemicals
Gujarat Fluorochemicals
Limited

COMPUTERS & IT

CMC Limited
Redington (India) Limited
S Mobility Ltd
HCL
Smartlink
Tata Consultancy Services
(TCS)

COMPUTERS & IT (continued)

Infosys
Tech Mahindra
Oracle FS Software
MphasiS
Mindtree
Hexaware Technologies
Persistent
Infotech Enterprises
NIIT
Wipro

CONSTRUCTION, INDUSTRIAL & MATERIALS

Larsen & Toubro

Ultratech Cement

Asian Paints
Jindal Steel & Power
Sterlite Industries
Tata Steel
Ambuja Cements
Grasim Industries
Hindalco
ABB
ACC Ltd
Steel Authority of India
Limited (SAIL)
Shree Cement
Thermax

ENGINEERING

Tata Motors

Mahindra & Mahindra

Bajaj Autos

Bharat Heavy Electricals

Maruti Suzuki India

Hero Corp

Bosch India

Eicher Motors

HOUSEHOLD GOODS

Hindustan Unilever
Nestle India
Godrej Consumer Products
Colgate India
Dabur
Emami
ITC
Marico
Tata Global Beverages
United Breweries Group

MEDIA

Sun TV Network Zee Entertainment

MINING

Sesa Goa Coal India Hindustan Zinc NMDC

OIL & GAS

Oil & Natural Gas Company
Reliance Industries
Indian Oil
Cairn India
Gail India
Bharat Petroleum

PHARMACEUTICAL & BIOTECH

Ranbaxy Laboratories
Dr Reddy's
Cipla
Piramal
Cadila Pharmaceuticals
Limited
Sun Pharma
Lupin
Glenmark

Divis Laboratories

SERVICES

DLF
Apollo Hospitals
Blue Dart
GSK Healthcare India
Adani Ports

TELECOMS

Bharti Infratel
Bharti Airtel
Reliance Communications

UTILITIES

NTCP
Power Grid Corporation of
India
Tata Power
Reliance Power





ICICI Bank

ICICI Bank Towers, Bandra-Kurla Complex, Mumbai 400 051 India +91 22 2653 1414

www.icicibank.com

Key contacts

Ms Saakshi Chawla, Campus Recruitment Coordinator, email: saakshi.chawla@icicibank.com or tel: +91 22 3985 7989

How to Apply

ICICI have partnered with NIIT University for a Master of Business Administration (MBA - Finance & Banking) programme with specializations in finance and banking. It is a two year programme and graduates will be placed within specialized functions of the Bank. However, there is no specific MBA programme for MBA students or graduates who are not in NIIT University. For job vacancies, visit Careers with ICICI Bank. Apply online. ICICI Bank has many job opportunities for MBAs such as Branch Manager/Deputy Branch Manager.

For recruitment enquiries email: <u>icicicareers@icicibank.com</u> or mail to Centre for Human Resources ICICI Bank Limited HRMG, 6th Floor, Trans Trade Center, Near. Floral Deck Plaza, SEEPZ, MIDC, Andheri (E), Mumbai - 400 093 India.

International Opportunities

The Bank currently has subsidiaries in the United Kingdom, Russia and Canada, branches in United States, Singapore, Bahrain, Hong Kong, Sri Lanka, Qatar and Dubai International Finance Centre and representative offices in United Arab Emirates, China, South Africa, Bangladesh, Thailand, Malaysia and Indonesia.

Key Dates

Depends on the position.

Additional Information

ICICI Bank is India's largest private sector bank with total assets of Rs. 5,367.95 billion (US\$ 99 billion) at March 31, 2013 and profit after tax Rs. 83.25 billion (US\$ 1,533 million) for the year ended March 31, 2013. The Bank has a network of 3,536 branches and 11,162 ATMs in India, and has a presence in 19 countries, including India. ICICI Bank offers a wide range of banking products and financial services to corporate and retail customers through a variety of delivery channels and through its specialised subsidiaries in the areas of investment banking, life and non-life insurance, venture capital and asset management. ICICI Bank's equity shares are listed in India on Bombay Stock Exchange and the National Stock Exchange of India Limited and its American Depositary Receipts (ADRs) are listed on the New York Stock Exchange (NYSE).







Axis Bank

Bombay Dyeing Mills Compound, Pandurang Budhkar Marg, Worli, Mumbai - 400 025 India +91 22 2425 2525

www.axisbank.com

Key contacts

Mr Rajesh Kumar Dahiya, Head of HR.

For South Region, contact Mr G. Raghavan Regional HR Head, write to 82, Dr. Radhakrishnan Salai, 4th Floor, Mylapore, Chennai-600004 For West Region, contact Mr Rajnish Sinha, Regional HR Head or Ms Ashwini Navare, Regional HR Team, write to Axis Bank Ltd., Mumbai Circle Office, 3rd Floor, RNA Corporate Park, Kalanagar, Bandra East, Mumbai, 400051.

For North Region, contact Mr Suresh Mehra, Regional HR Head or Ms Bharti Sharma, write to 4th Floor, Ashoka Estate, 24, Barakhamba Road, New Delhi-110001.

For East Region, contact Mr Sudhakar Mestri, Regional HR Head or Mr Sanjay Sen, Regional HR Team, write to 11 Shakespeare Sarani, Nagaland House, 7th Floor, Kolkata - 700071.

Alternatively, all enquiries can be emailed to HR.Recruitment@axisbank.com

How to Apply

Axis Bank offers a <u>co-certification program</u> in Banking for MBA/MBE students of **Gauhati University**. This program includes a 40 hour module covering knowledge and skills, principles and practices, legal, regulatory aspects and current trends in Banking. This program would be in addition to the regular syllabus of the MBA/MBE course of the university. Upon successful completion of the program and the selection process the students will be absorbed by Axis Bank.

To search for current vacancies, visit Job Openings.

International Opportunities

Job opportunities are predominated in India only.

Key Dates

Depends on the position.

Additional Information

Axis Bank is the third largest private sector bank in India. Axis Bank offers the entire spectrum of financial services to customer segments covering Large and Mid-Corporates, MSME, Agriculture and Retail Businesses. The Bank has a large footprint of 1947 domestic branches (including extension counters) and 11,245 ATMs spread across the country as on 31st March 2013. The Bank also has overseas offices in Singapore, Hong Kong, Shanghai, Colombo, Dubai and Abu Dhabi. With a balance sheet size of Rs.3,40,561 crores as on 31st March 2013, Axis Bank has achieved consistent growth and stable asset quality with a 5 year CAGR (2009-13) of 26% in Total Assets, 24% in Total Deposits, 27% in Total Advances and 37% in Net Profit.

